

# NUSTREAM

## Technical Sales Advanced Tech Hydro Turbines

**Nustreem LLC**, of Mansfield Center Connecticut, is looking for a full time Technical Sales person to develop new business in the Hydropower industry. We desire technically savvy applicants that want to “make things happen”, with talent that will elevate the performance of everyone involved and who will present Nustreem’s vision with vitality.

We are a small growing design and manufacturing company that makes technically unique hydro turbines and related products. Working in collaboration with a platform of companies owned by a private equity firm in the UK, we engage with a broad variety of customers including Ford, General Motors, Rolls Royce, Volkswagen, Siemens, GE and Pratt and Whitney. Our platform’s customers are located all over the world including China, South America, India and all of Europe.

We are currently looking for an individual to join our growing business development team. We desire a high-energy, creative person familiar with hydropower technology that will enjoy a variety of initiatives in a fast changing sales environment. The ideal applicant will value personal and professional growth while driving a new dynamic company from a foundation position. The position requires the ability to use the latest sales tools, be willing to learn and implement new contemporary methods and be a source for positive change and education for our team.

As with all of our people, we value employees that exhibit the following traits:

- Have the strength to be able to provide influence as well as the humility to learn from the surrounding talent.
- Engage in the business and live the commitment while having a strong sense of work-life balance and an appreciation of responsibility to community.
- Lead with ambition and energy while exhibiting tolerance and patience.
- Set the highest of goals and expectations for themselves and their company while accepting the commitment and focus necessary to achieve goals without shortcuts.

Technical sales experience **in the hydropower industry** with a technical aptitude is preferred: not necessarily a technical degree. Of equal importance are talent, ambition and excellent character.

### Responsibilities

- Present Nustreem well by representing our product and our values accurately and enthusiastically.
- Maintain existing lines of business and effectively obtain new business.
- Build rapport and trust with both internal and external customers.
- Provide market feedback to help product development, marketing plans and pricing strategy.

### Qualifications

- 2+ years of Sales Experience (preferably in the Hydropower Industry).
- Strong technical understanding of mechanical and/or electrical products.
- Excellent written and verbal skills.
- Computer literate with Sales Force, Zoho or another CRM.

The successful applicant will aspire to learn, grow and be a positive influence in a small and growing team. This position will report to the Mansfield Center location with core work hours of 8:00 AM to 5:00 PM EST. Travel of approximately 30-50% will be expected and will include visiting North American customers and possibly global customers. Salary will depend on experience and talent. We offer a comprehensive benefit package, progressive management and exposure to both high technology and manufacturing environments.

We are expanding, changing, and designing our new company. If this sounds exciting and you’re interested in a ground floor opportunity, please email your resume and cover letter to [HR@Nustreem.com](mailto:HR@Nustreem.com).